

2011 The 7th China International Foodstuff (Guangzhou) Exposition



















2~4 June, 2011

Venue: China Import and Export Fair (Pazhou) Complex

Exhibition website: http://en.cifexpo.org





MOFCOM (Ministry of Commerce of the People's Republic of China)

Organized by:



CFNA (The China Chamber of Commerce of Import and Export of Foodstuff, Native Produce & Animal By-Products)

Hosted by:



Guangzhou Fuya Exhibition Co.,Ltd

Be In Southern China's Largest Trading Platform; Promote Food Industry's International Cooperation



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About CIFE

A Professional Expo For Food In China Your Gateway To The China Market Be In Southern China's Largest Trading Platform

China International Foodstuff Exposition(CIFE) is a professional international expo for the food and beverage industry .CIFE is approved by the Ministry of Commerce of the People's Republic of China, jointly organized by the China Chamber of Commerce of Import and Export of Foodstuff, Native Produce & Animal By-Products (CFNA), and Guangzhou Fuya Exhibition Co.,Ltd. CIFE has been successfully held 6 times since 2004 with the goal of building a global professional trade and communication platform for the food and beverage industry.

For CIFE 2010, over **25,000** professional visitors have met with **523** exhibitors from **23** countries/regions of which there were **34** official national pavilion .Overseas companies accounted for **38%** and **62%** are local Chinese exhibitors. CIFE is known to be the largest trade fair for the food and beverage industry in South China.



- ◆ Guangzhou is known as the "Food Paradise" The food consumption of Guangzhou city reach CNY 132.11 billion, thereby having the Largest consumption in China.
- ◆ Guangzhou is adjacent to Hong Kong, Macau, Taiwan, and South East Asian Countries, which is convenient transportation form mature food trading.
- ◆ The Guangdong Province is the most developed province in China with 0.6 million food—related companies, 3,500 supermarkets, 0.15 million convenience and retail stores, 2.560 questhouses and 300 star—class hotels etc.





















Market Facts-China

CIFE, your gateway to the China market

- → In 2009, China's GDP reached CNY **33,535.30 billion**. For 2010, a **8.8%** GDP growth is predicted.
- → In recent 5 years, the average rate of imported food increased by 15%. The American Food Industry Association predicted that China will be the largest food importer where the imported food market will worth CNY 480 billion.
- ♦ The implementation of a China-ASEAN Free Trade Area agreement on January 1st 2010 is the world's largest free trade zone by population, which will continue to significantly boost trades between China and the ASEAN countries.
- ◆ To encourage the foodstuff importation, China decrease the custom of some kinds of food since June,2008. Frozen food, decrease from 12% to 6%,edible oil and olive oil decrease from 10% to 5%, Nuts, children food, ling, decrease from 6%~25% to 2%~10%,etc.

CIFE2010 Review

25,000 professional Domestic and overseas buyers together with 523 exhibitors from 23 countries and more than 34 domestic cities and regions attended CIFE 2010(The 6th China International Foodstuff (Guangzhou) Exposition) on May 13–15. This show area up to 20,000 square meters, increasing 40% compare to the last show. Booths reach 817, among which overseas exhibitor accounting for 38%. Main exhibiting countries were Italy, Spain, Belgium, Malaysia, Mexico, Russia, Australia, Austria, France, Germany, Canada, Japan, Korea, Poland, the United States, the Philippines, Singapore, Thailand, Pakistan, and Czech etc. In CIFE 2010, total trading volume amounted to RMB 0.5 billion, among which Chongqing Pavilion, Sichuan pavilion, Mexico pavilion, Italian pavilion, Malaysia pavilion, Spain pavilion and Russian pavilion accounting for 30% of the amount. The success of CIFE 2010 builds an irreplaceable position of exhibitions in food industry in south China.



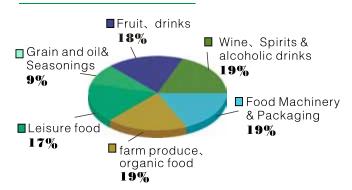




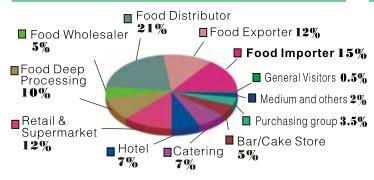


SHOW REPORT OF CIFE 2010

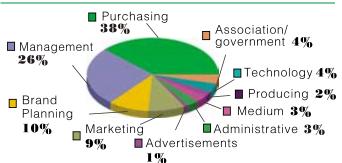
CIFE 2010 Exhibitor Figures



CIFE 2010 Professional Visitors' breakdown by business line



CIFE 2010 Professional Visitors' breakdown by section

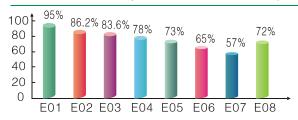


CIFE ,A Continuously Developing Exhibition

Exhibitor Quantity 108 165 350 465 523 212 **Visitor Quantity** 12000 23000 33000 38000 55000 80000 Professional buyers 2000 3500 7300 10800 13000 25000 **Exhibited Country** 5 10 16 18 20 23 2006(The 3rd) 2004(The first) 2005(The 2nd) 2007(The 4th) 2008(The 5th) 2010(The 6th) Year

CIFE 2010Degree of satisfaction of exhibitors

*Note: Exhibitors may indicate more than one point.



- E01. Improve enterprise image/brand in global market
- E02. Has a satisfactory turnover

■ General

25%

CEO/

9%

Director

Marketing/

Sales

9%

Manager

Manager Food

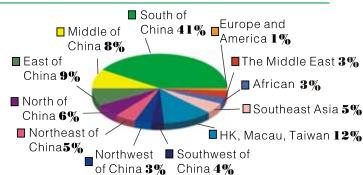
Factory

owner

9%

- E03. Successful promotion of new products
- E04. Negotiate with professional buyers
- E05. Get to know of the Chinese market
- E06. Establish effective agents and distributors network
- E07. Face to face talk with the business group and target customers
- E08. Gain obvious effect of enterprise development strategy

CIFE 2010 Professional Visitors' breakdown by region



CIFE 2010 Professional Visitors' breakdown by Job title

Manager 32%

■Association/

4%

government

■ journalist 1%

■ Designer 1%

■ Engineering/Chef 4%

■ Sales 2%

■ Planning Manager 4%

Purchasing

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CIFE 2010 Overview

TO be "Be in Southern China's trading platform; Promote food industries' international cooperation"

CIFE 2011 Organizers

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MOFCOM (Ministry of Commerce of the People's Republic of China)

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Hosted by: Tuyaexhibition owasis of the state of the st



Guangzhou Fuya Exhibition Co., Ltd

Events Supports:

Malaysia-China Friendship Association Korea Trade-Investment Promotion Agency Eastinfo

Astute International Magna Bridge Travel & Tours

Sdn Bhd

Guangdong Cuisine Association Guangdong Food Industries Union Guangdong Alcohol Monopoly Bureau Guangdong Hotel Industry Association Guangdong Catering Service Association Guangdong Tourism Industry Association

CIFE 2011 Media Supports

21food.cn, foodgs.cn, foodszs.com, food.Hc306.com, foodmate.net, wines-info.com, winechina.cn, pack.cn、foodjx.com、《China Food Quality》、《China Food Newspaper》、《New Food》......

CIFE 2011 Schedule

Move in: 31st, May -1st, June 2011 Exhibition Date: 2nd - 4th, June 2011

Overseas Enterprises' Deadline for Registration: 1st, Match 2011 Domestic Enterprises' Deadline for Registration: 1st, May 2011

Deadline of Overseas Exhibits' Transportation Documents for Submission: 5th, Match 2011

CIFE 2011 professional buyers invited

Food dealer, Food importer, Food Exporter, Food wholesaler, Supermarket, Store, Hotel, Guesthouse, Catering, Bar, Cake shop, Food processing, package distribution center, General merchandise, Club, Airline company, Railway purchasing center, any organization related foodstull, such as school, media, and association



CIFE 2011 EXHIBITS PROFILE

1. Local governments and overseas pavilion

- A. International pavilion: over 50% tags of the items on display are produced in overseas
- B. Domestic food pavilion of advanced provinces and cities

2. Wine and spirits exhibition (set up a special exhibition WINEXPO 2011)

Red wine, wine, beer, whisky, champagne, rice wine, medicated liquor, liquor, overseas' and alcoholic beverages;

3. Beverage area

Sodas, juices, vegetable juice, dairy products, cold drink, drinking water, coffee, tea etc.

4. Grain and oil& Seasonings

- A. Grain products: rice, flour, grain crops, dehydrated food etc.
- B. Seasonings: raw-food materials, food additives, food preservative, etc;

5. Leisure food area

- A. Preserves: candy, cakes, fruit pudding, and sweet, canned category.
- B. Nuts, roasted seeds and nuts: dried fruits, seeds, pistachio nuts, peanuts, and edible nuts etc.
- C. Instant food, children's foodstuff, healthy food, medicinal granules;
- D. Nutrition health food: children's food, health food, instant nutrition food.

6. Agricultural Products Area

- A. Agricultural Characteristics: the regional characteristics of agricultural around melon and fruits, vegetables, and crops.
- B. Agricultural technology
- C. Green organic food: authenticated in domestic and international authoritative institutions;

7. Catering Exhibition Area

- A. Oil, spices, seafood products, ham, frozen meat, poultry and marine products, etc
- B. The kitchen appliances: bake/kitchen/breeding/freezing equipments, tableware, kitchenware, etc

8. Food Machinery & Packaging exhibition Area (set up a special exhibition: CMPE 2011)

Food equipments those are relevant to food production, food processing and food packaging.

CIFE 2011 Activities

1. The 2nd International Cate Festival-TasteLingering in Guangzhou

Theme:

- *To promote the culture of Chinese and Western cuisine;
- *To display the representative cate;
- *To popularize the concessions and activity of the restaurants.

${f 3}_{ imes}$ Fine wine Carnival & Flair bartending

Theme

- *To promote the culture of flair bartending
- A. Flair bartending competition
- B、Latin dance.
- C. Photography competition of the flair bartending (Internet voting)

5. The 2nd Procurement matchmaking with supermarkets

Theme:

The top 20 Supermarkets in South China will be invited to communicate with exhibitors face – to face, and jointly discuss the purch—asing cooperation ways between supermar kets and suppliers.









2. Wines promoting and tasting event

- *To promote the international high quality international wines
- A. The original imported wines tasting and awarding
- B. Auction of Fine wines and the related collection item
- C. Elegant wine models catwalk

4. Eastern and Western Food Industry Summit Forum

Theme:

- * The innovation and globalization development of traditional food
- A. Innovation in the food and beverage industry
- B、Food Safety and Trade
- C. New trends in food technology and product development.
- D、Attitudes and idea of consumers



NCORPORATING





CIFE2011 Exhibition Fees

Booth Charges

Booth Type	Price(USD)	Package includes
	USD\$250.00/M ²	Space Only: Minimum 36 M ² *Bare space, ideal for large companies or big pavilion who wish to build their own stand
	USD\$2,500.00	Standard Booth1(3M x 3M=9M²):Corner Booth:10% additional charge * Package includes: Chinese-English Fascia Four Folding chairs, One Negotiation Table, One Information Desk, One 3-Layer Showcase, Two Daylight Lamps, One Electrical Socket, One Rubbish Bin and Carpet.
	USD\$2,800.00	Standard Booth1(3M x 3M=9M²): Corner Booth: 10% additional charge * Package includes: Four Folding Chair, One Negotiation Table, One Information Desk, One 3-Layer Showcase, Two Daylight Lamps, One Wine Chiller, One Ice Bucket with ice, One wine fridge, Wine glasses, One Rubbish Bin and Carpet.

CIFE 2011 Exhibitors Guide

Other available services from the organizer

- 1) .You company introduction for the CIFE 2011catalogue (no more than 300 words);
- 2) .Assistance for logistics and storage of your exhibits transportation and storage. Display of your company and products details on the CIFE official website.
- 3). Exhibitors can put their company and products information on the CIFE official website.
- 4) .Provide conference services
- 5) .Provide travel services, i.e. flight tickets, hotel and transportation.
- 6) .Provide consulting services on import and export with China and the Chinese market consulting services.

How to participate in the CIFE 2011?

- 1) .Fill in the Exhibitor Application Form and return it to the organizer via e-mail, fax or post.
- 2) .The organizer will send you the Exhibitor Contract within TWO working days
- 3) Please sign the Exhibitor Contract and make the payment of exhibition expenses within THREE working days. Please note that if the payment is overdue, your reservation is cancelled.
- 4) .After the payment, you will receive an Exhibitor Confirmation Letter that confirms your reservation;
- 5) .The organizer will send you the Exhibitor Manual before April 30th, 2011.

Book your booth in CIFE 2011, The China Market. Today



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Famous Australian wine-Tall tree

Testimonials From CIFE Exhibitors



Chairman of the Chongging Pavilion Mr.Lai

We, Chongging pavilion has 45 enterprises participated in CIFE 2010. The fair has brought our enterprises a fantastic affection. Each of our exhibitors met with hundreds of high quality buyers on the first day. And the trading amount is considerable. CIFE real is the most representative food exposition in south China.



Guangdong Guangliang Industrial Co., Ltd. MR. Zhou

The effect of CIFE 2010 is amazing. We not only show the image of enterprise and coarse food grain serial drink, we also harvest more than 500 high quality merchants, with nearly 50 foreign businessmen. They are mainly from south, middle, east, even northeast of China, overseas mainly from Syria, Pakistan, Turkey and Afghanistan. It's great to see such high quality of food and beverage exhibition in Guangzhou.



Representative of Maxico pavilion Antonio Garcia Molina

Our Mexican pavilion organized eight tequila wineries. Many high quality wine importers, distributors in China are interested in our wines. We feel the big consuming capability of Tequila in China; we also will do something strengthen popularization of tequila.



Director of Chinese Market of the Tall Trees wines bobby Leo

We are the old customer of the show. And in the past five years, we have become to the largest Australia wine importer in China. I remember two of our largest buyers now were met in wine expo 2008. So we can feel their improvement and see the new content, new visitors. We negotiate with nearly 500 potential buyers. We are happy!



Wine Import Alliance Said Mr. Sun

We have organized 14 wine importers attend WINEXPO 2010, with wines from eight Chateau of French, and Australia and famous Italian high-end wine. Our enterprises received nearly 1,000 high quality professional buyers, mainly from high-grade dining agencies, hotels and real estate, large logistics businessmen, government and embassies in the wine.

For more information, please contact us

Guangzhou Fuya Exhibition Co.,Ltd

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Bank of China, Guangdong Provincial Branch Guangzhou

Tianhe SUB-BR

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